# BKT USA INC. FINANCIAL STATEMENTS MARCH 31, 2025 AND 2024

# BKT USA INC. FINANCIAL STATEMENTS MARCH 31, 2025 AND 2024

## INDEX TO FINANCIAL STATEMENTS

	<u>Page</u>
Independent Auditor's Report	2 - 3
Balance Sheets as of March 31, 2025 and 2024	4
Statements of Operations and Retained Earnings for the years ended March 31, 2025 and 2024	5
Statements of Cash Flows for the years ended March 31, 2025 and 2024	6
Notes to Financial Statements	7 - 11
Supplemental Schedules of Operating Expenses for the years ended March 31, 2025 and 2024	12

# ANURAG PATEL & ASSOCIATES, LLC

CPAs & CONSULTANTS
960 Holmdel Road, Suite 202
Holmdel, NJ 07733

Tel: (732) 817-1400 Fax: (732) 817-1401 E-mail: anurag@amcocpa.com

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Stockholders of **BKT USA INC.** 

We have audited the accompanying balance sheets of BKT USA Inc. (the "Company") as of March 31, 2025 and 2024, and the related statement of operations and retained earnings and statement of cash flows for the years then ended and related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statement, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above presents fairly, in all material respects, the financial position of BKT USA, Inc., as of March 31, 2025 and 2024, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

### Supplementary Information

The accompanying supplementary information included on page 12 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements.

The supplementary information for the year ended March 31, 2025 and 2024 has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Certified Public Accountants

Holmdel, New Jersey May 12, 2025

MARCH 31,	2025		2024	
ASSETS				
Current Assets				
Cash Accounts receivables, related party Prepaid expenses Prepaid taxes	\$	784,286 495,990 81,240	\$	492,776 497,529 165,393 69,120
Total Current Assets		1,361,516		1,224,818
Property and Equipment, net		325,271		384,885
Other Assets, Loan Receivable - Affiliate		700,000		585,869
Opearing Lease Right-to-Use Assets		385,853		478,471
TOTAL ASSETS	\$	2,772,640	\$	2,674,043
LIABILITIES AND STOCKHOL	DER'S	EQUITY		
Current Liabilities				
Accounts payable Accrued expenses Income taxes payable	\$	42,384 22,724 71,645	\$	139,276 10,659 68,900
<b>Total Current Liabilities</b>		136,753		218,835
Long-Term Liabilities, Deferred Taxes		76,500		86,442
Operating Lease Liabilities		398,376		488,125
Total Liabilities		611,629		793,402
Commitment & Contingences (Notes 6)				
Stockholder's Equity				
Common stock, \$1.00 par value, 1,500 shares authorized, 1,500 issued and outsanding Retained earnings		1,500 2,159,511		1,500 1,879,141
Total Stockholder's Equity		2,161,011		1,880,641
Total Liabilities and Stockholder's Equity	\$	2,772,640	\$	2,674,043

# BKT USA, INC. STATEMENTS OF OPERATIONS & RETAINED EARNINGS

FOR THE YEARS ENDED MARCH 31,	2025		2024	
Revenue	\$	7,210,104	\$	6,504,691
Operating Expenses		6,806,776		6,143,276
Net Earnings from operations		403,328		361,415
Other Income/(expense)				
Interest income		8,455		25
Depreciation and amortization		(59,613)		(56,119)
Total Other Expense, net		(51,158)		(56,094)
Net Earnings before Income Taxes		352,170		305,321
Provision for Income taxes		(71,800)		(76,908)
Net Earnings		280,370		228,413
Retained Earnings - Beginning of the Year		1,879,141		1,650,728
Retained Earnings - End of the Year	\$	2,159,511	\$	1,879,141

# BKT USA, INC. STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED MARCH 31,	2025		2024	
Cash Flows from Operating Activities				
Net income	\$	280,370	\$	228,413
Adjustments to reconcile net income to net				
Cash used in operating activities,		<b>=</b> 0.44 <b>=</b>		
Depreciation and amortization		59,613		56,119
Deferred taxes		(9,942)		17,129
Operating lease right-to-use assets		2,869		4,631
Changes in current assets and liabilities:		4.500		242 (54
Accounts receivable		1,539		212,654
Prepaid expense		84,153		(64,231)
Prepaid taxes		69,120		(69,120)
Accounts payable and accrued expenses		(84,828)		(48,216)
Income taxes payable		2,745		65,660
Net Cash Provided by Operating Activities		405,639		403,039
Cash Flows from Investing Activities				
Due from affiliate		(114,131)		(524,464)
Purchase of property and equipment				(85,242)
Net Cash Used in Investing Activities		(114,131)		(609,706)
Net Increase/(Decrease) in Cash		291,508		(206,667)
Cash - Beginning of the Year		492,776		699,443
Cash - End of the Year		784,284	\$	492,776
Supplemental Disclosure of Cash Flow Information:				
Taxes paid	\$	9,877	\$	71,676

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A summary of significant accounting policies of BKT USA Inc. (the "Company") consistently applied is presented to assist in understanding the financial statements. These accounting policies conform to accounting principles generally accepted in the United States of America.

#### 1. Nature of Business

The Company was incorporated in the State of Ohio on April 1, 2009 for the purpose of being the North American Sales and Marketing Office for Balkrishna Industries Ltd., one of the world's leading manufacturers of "off-highway tires" in India. Balkrishna Industries Ltd. produces tires for the niche tire segments of agriculture, construction, industrial, earthmover, all-terrain vehicles and turf care application markets.

The Company is a wholly owned subsidiary of Balkrishna Industries, Ltd. (the "Parent"). The Parent is organized under the laws of India. As described in Note 3, the company has significant transactions with the Parent.

#### 2. Concentration of Credit Risk

The Company maintains its cash balances at a financial institution, which, at times may exceed federally insured limits. The Company is subject to credit risk to the extent any financial institution with which it conducts business is unable to fulfill contractual obligations on its behalf.

#### 3. Property and Equipment

Property and equipment are stated at cost. Depreciation and amortization are provided for, using straight-line and accelerated methods, in amounts sufficient to relate the cost of depreciable assets to operations over their estimated service lives. Repairs and maintenance are charged to operations as incurred.

#### 4. Leases

The Company's operating leases are included within operating lease right-to-use ("ROU") assets, accrued expenses, and operating lease liabilities on the combined balance sheets.

ROU assets represent the Company's right to use an underlying asset for the lease term and lease liabilities represent the obligation to make lease payments arising from the lease. Operating lease ROU assets and liabilities are recognized at commencement date based on the present value of lease payments over the lease term. The operating lease ROU asset also includes any lease payments made in advance and is reduced by lease incentives received. As most leases do not provide an implicit rate, the Company uses its risk-free return rate at commencement date in determining the present value of lease payments. Lease terms include options to extend the lease when it is reasonably certain that the Company will exercise that option. Lease expense for lease payments is recognized on a straight-line basis over the lease term unless the related ROU asset has been adjusted for an impairment charge.

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 5. Income Taxes

The Company accounts for income taxes pursuant to the asset and liability method which requires deferred income tax assets and liabilities to be computed annually for differences between the financial statement and tax bases of assets and liabilities that will result in taxable or deductible amounts in the future based on enacted tax laws and rates applicable to the periods in which the differences are expected to affect taxable income. The effect on deferred tax assets and liabilities of a change in tax rate is recognized as income in the period that includes the enactment date.

The Company recognizes and measures its unrecognized tax benefits in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 740, *Income Taxes*. Under that guidance, the Company assesses the likelihood, based on their technical merit, that tax positions will be sustained upon examination based on the facts, circumstances, and information available at the end of each period. The measurement of unrecognized tax benefits is adjusted when new information is available or when an event occurs that requires a change. For the year ended March 31, 2025 and 2024, no provision for unrecognized tax benefits has been recorded.

With few exceptions, the Company is no longer subject to U.S. federal, state, and local income tax examinations by tax authorities for years before March 31, 2020.

#### 6. Revenue Recognition

The Company recognizes revenue in the period earned under the terms of the relevant agreements.

The Company adopted ASC 606- Revenue from Contracts with Customers ("ASC Topic 606") from the year beginning April 1, 2020. The guidance requires that an entity recognize revenue to depict the transfer of promised goods or service to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance requires an entity to follow a five-step model to (a) identify the contract(s) with a customer, (b) identify the performance obligations in the contract, (c) determine the transaction price, (d) allocate the transaction price to the performance obligations in the contract, and (e) recognize revenue when the entity satisfies a performance obligation.

The following table summarizes the Company's revenues from contracts with customers:

Revenue type

Customer

Performance obligation

Performance obligation satisfied over time/point in time

Variable or fixed consideration

Payment terms

Subject to return once recognized

Classification of uncollected amounts

Services

Parent, an affiliated entity

Marketing services

Over time

Variable consideration

Monthly in arrears or prepaid

No

Marketing fees receivable

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 7. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### 8. Subsequent events

The Company has evaluated subsequent events through May 12, 2025, the date on which these financial statements were available to be issued. There were no material subsequent events that required recognition or additional disclosure in these financial statements.

#### NOTE 2 – PROPERTY AND EQUIPMENT

Property and equipment consist of the following at March 31:

	Estimated Useful	Amount	
	Lives (Years)	2025	2024
Computer Equipment	5	\$ 13,528	\$ 13,528
Office Equipment	5	21,620	21,620
Tradeshow Equipment	5	103,734	103,734
Furniture and Fixtures	7	54,404	54,404
Leasehold Improvements	15	354,927	354,927
		548,213	548,213
Less: Accumulated Depreciation		(222,942)	(163,328)
		\$ 325,271	\$ 384,885

Depreciation expense on property and equipment for the year ended March 31, 2025 and 2024 was \$59,613 and \$56,119 respectively.

#### **NOTE 3 – INCOME TAXES**

The provision for income taxes for the year ended March 31, 2025 and 2024 is summarized as follow:

Current	2025	2024
Federal	\$ 72,938	\$ 62,250
State	8,804	8,836
Total current income taxes	81,742	71,486
Deferred		
Federal	(8,878)	4,845
State	(1,064)	577
Total deferred income taxes	(9,942)	5,422
Total provision for income taxes	\$ 71,800	\$ 76,908

#### NOTE 3 – INCOME TAXES (continued)

The actual provision for income taxes reflected in the statements of income for the year ended March 31, 2025 and 2024 differs from the provision computed at the Federal statutory tax rates. The principal differences between the statutory income tax and the actual provision for income taxes is summarized as follows:

	2025	2024
Computed income taxes at statutory rate of 21%	\$ 64,060	\$ 67,511
State and local income taxes, net of federal taxes	7,740	9,397
	\$ 71,800	\$ 76,908

The company, for Federal income tax purposes, files a consolidated federal income tax return with other entities commonly owned by the company's parent. The actual tax payment may differ from the provision for taxes due to any tax benefit from the other subsidiaries.

#### **NOTE 4 – RELATED PARTY TRANSACTIONS**

The Company receives all of its marketing services revenue from its Parent based upon reimbursement of expenditures plus a standard markup percentage. The Company recognized \$7,210,104 and \$6,504,691 in revenue from the parent for services performed for the year ended March 31, 2025 and 2024 respectively. The amount due from parent under this agreement was \$495,990 and \$497,529 at March 31, 2025 and 2024 respectively, and included in accounts receivable, related party.

#### **NOTE 5 – PENSION PLAN**

During the year ended March 31, 2025 and 2024, the Company maintained a contributory profit sharing plan as defined under Section 401(k) of the U.S. Internal Revenue Code covering substantially all U.S. employees. Employees employed after January 1, 2011 who have attained the age of 21 are eligible to participate starting the month following completion of 30 days of service with the Company. The Company contributed at a rate of 100% of the employee's elective deferral contribution up to a maximum of 3% of the employee's eligible compensation. The plan also provides for discretionary profit-sharing contributions to be made at the election of the Company. The Company made no discretionary profit-sharing contribution during the years ended March 31, 2025 and 2024. Total pension plan expense for the year ended March 31, 2025 and 2024 was \$67,445 and \$74,417, respectively.

#### NOTE 6 – LEASE, COMMITMENTS AND CONTINGENCIES

The Company is obligated under a non-cancelable operating lease for its office space. The Company does not consider this lease material to the Company's operations. The lease expires April 2030. During the year ended March 31, 2025 and 2024, the Company paid rent of \$99,656 and \$91,000 respectively.

# NOTE 6 – LEASE, COMMITMENTS AND CONTINGENCIES (continued)

Aggregate future minimum annual rental payments under this lease as of March 31, 2025 is as follows:

Year Ended	
March 31,	<u>Amount</u>
2026	\$ 91,543
2027	93,374
2028	95,241
2029	97,146
2029 and after	 107,360
Total lease payments	\$ 484,664
Less: amount representing interest	 (48,333)
Total discounted lease liabilities	\$ 436,331

# BKT USA, INC. SUPPLEMENTAL SCHEDULES OF OPERATING EXPENSES

FOR THE YEARS ENDED MARCH 31,	2025		2024	
Gross payroll - office	\$ 3,014,426	\$	3,036,631	
Advertising	680,389		591,271	
Auto allowance	90,503		91,022	
Bank service charges	69		133	
Computer and internet expenses	81,644		49,772	
Consulting expenses	-		2,900	
Dues and subscriptions	39,132		32,471	
Equipment lease expenses	3,475		5,409	
Health insurance	201,133		180,909	
Insurance expense	31,357		30,199	
Legal and professional fees	142,370		99,873	
Marketing expenses	262,302		307,258	
Meals and entertainment	145,204		139,024	
Office supplies and expenses	10,979		11,837	
Payroll processing fees	4,937		5,741	
Payroll taxes	207,930		217,691	
Pension plan expenses	67,445		74,417	
Postage and delivery expenses	14,729		17,389	
Rent expense	122,676		112,514	
Security expenses	1,450		1,361	
Seminars & conferences	7,827		23,270	
Taxes, other	10,986		17,943	
Telephone expense	28,572		29,386	
Tradeshow expenses	890,721		357,102	
Travel expenses	741,674		701,423	
Utilities	 4,846		6,330	
	\$ 6,806,776	\$	6,143,276	